

QLARITY SCORE

GRADE C

PATENT PENDING

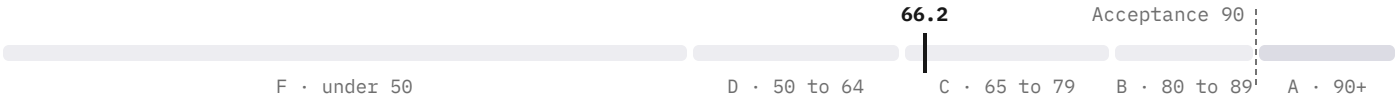
SAMPLE QLARITY SCORE

66 cents of every cloud dollar does justified work. 34 cents is cost avoidance.

All three accounts on AWS, Google Cloud and Azure, 30 days of measured CPU and memory, priced at each cloud's published rates.

Monthly bill today		Cost avoidance		New monthly bill
$61,847	−	$20,906	=	**$40,941**

Over a year, that is **$250,872** of cost avoidance.



01 Where every dollar goes

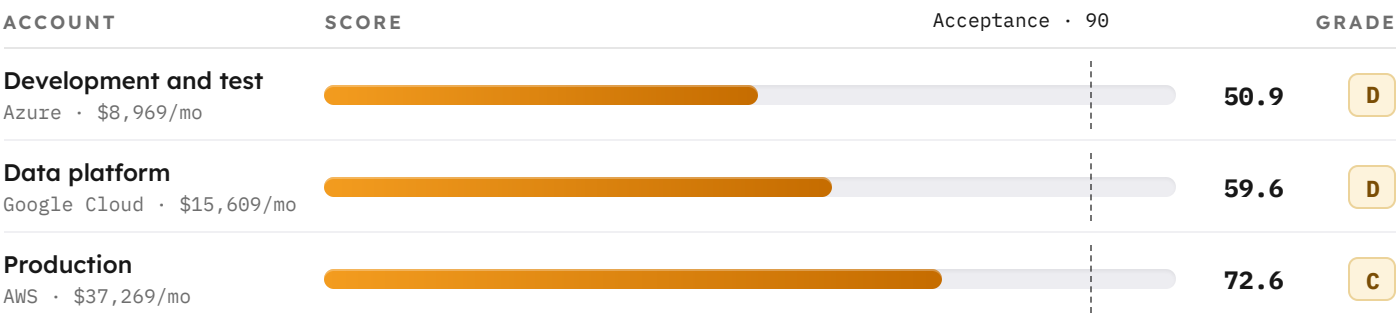
of each $1 on the September bill



Justified work	Oversized capacity	Pricing & scheduling	Idle services	Data transfer
66¢	11¢	18¢	4¢	1¢
$40,941/mo	$6,627/mo	$11,154/mo	$2,661/mo	$464/mo

02 Every account against acceptance

3 of 3 below 90



Below acceptance · Meets acceptance

A 90+ · B 80 to 89 · C 65 to 79 · D 50 to 64 · F under 50

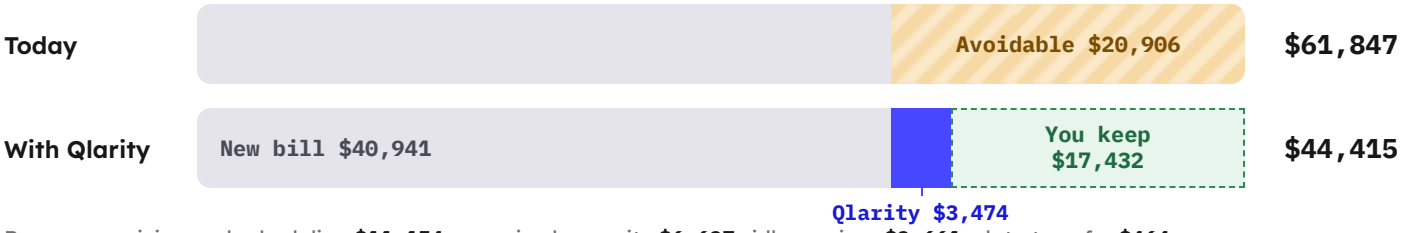
Read-only access. Score = justified spend ÷ total spend × 100. Each cloud's published list prices; identified, not guaranteed.

WHAT DOES QLARITY COST?

Qlarity pays for itself by month 3. Wrenfield Health keeps $262,344 over 18 months.

01 Your monthly bill

from month 2



By source: pricing and scheduling **$11,154** · oversized capacity **$6,627** · idle services **$2,661** · data transfer **$464**

02 What you pay

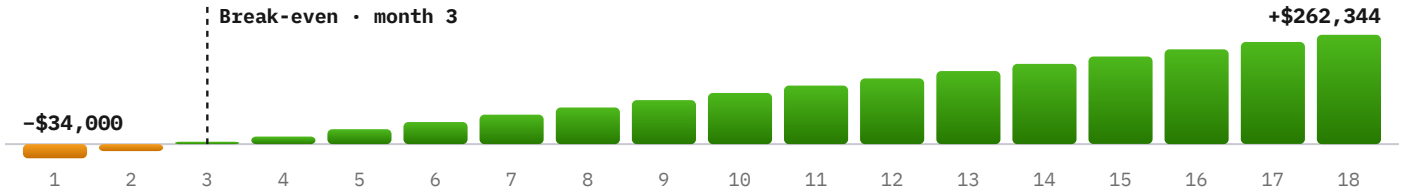
18-month term

AT SIGNING	DAY 30	MONTHS 2 TO 18
$17,000	**$17,000**	**$3,474** a month
Setup starts	Dashboard live · fixes ranked	Fixed for 18 months

Each payment is less than one month of avoidable spend.

03 When it pays back

Paying back · Ahead



04 What Wrenfield Health keeps

$262,344

net over 18 months, all payments made

AHEAD FROM MONTH 3

$3.82	back for every $1 paid
$209,184	a year, once live

Would you like to know your score?
Read-only access. Your score within 24 hours.

cal.com/m.hannah/30min

Book a discovery call →

Avoidable spend is the $20,906 a month in Wrenfield Health's Qlarity Score at each cloud's published list prices; identified, not guaranteed. Monthly fee: 6% of the first $50,000 of monthly cloud spend, 4% of the rest, fixed for the term. Read-only access.

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